













## 11-1、数値計画(個人)

## 開業月

	1月	2月	3月	4月	5月	6月	7月	8月	9月	10月	11月	12月	1年目合計
損益													
売上高1				34,000	150,000	700,000	600,000	700,000	900,000	1,000,000	500,000	300,000	4,884,000
売上高2													
その他収入(自家消費)													
収益計				34,000	150,000	700,000	600,000	700,000	900,000	1,000,000	500,000	300,000	4,884,000
仕入高1				10,200	45,000	210,000	180,000	210,000	270,000	300,000	150,000	90,000	1,465,200
仕入高2													
その他													
変動費計				10,200	45,000	210,000	180,000	210,000	270,000	300,000	150,000	90,000	1,465,200
限界利益				23,800	105,000	490,000	420,000	490,000	630,000	700,000	350,000	210,000	3,418,800
利益率				70.0%	70.0%	70.0%	70.0%	70.0%	70.0%	70.0%	70.0%	70.0%	70.0%
給与手当													
福利厚生費													
地代家賃				90,000	90,000	90,000	90,000	90,000	90,000	90,000	90,000	90,000	810,000
水道光熱費				50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	450,000
通信費				7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	63,000
消耗品費				25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	225,000
広告宣伝費				45,000	45,000	45,000	45,000	45,000	45,000	45,000	45,000	45,000	405,000
損害保険料				5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	45,000
支払利息				5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	45,000
減価償却費				80,000	80,000	80,000	80,000	80,000	80,000	80,000	80,000	80,000	720,000
その他													
固定費計				307,000	307,000	307,000	307,000	307,000	307,000	307,000	307,000	307,000	2,763,000
利益				-283,200	-202,000	183,000	113,000	183,000	323,000	393,000	43,000	-97,000	655,800
収支													
現金入金				17,000	75,000	350,000	300,000	350,000	450,000	500,000	250,000	150,000	2,442,000
売掛金入金					17,000	75,000	350,000	300,000	350,000	450,000	500,000	250,000	2,292,000
借入金調達													
収入計				17,000	92,000	425,000	650,000	650,000	800,000	950,000	750,000	400,000	4,734,000
仕入支払い					10,200	45,000	210,000	180,000	210,000	270,000	300,000	150,000	1,375,200
給与支払い													
地代家賃支払い				90,000	90,000	90,000	90,000	90,000	90,000	90,000	90,000	90,000	810,000
その他経費支払い				132,000	132,000	132,000	132,000	132,000	132,000	132,000	132,000	132,000	1,188,000
支払利息				5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	45,000
借入金返済				50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	450,000
支出計				277,000	287,200	322,000	487,000	457,000	487,000	547,000	577,000	427,000	3,868,200
資金残高				-260,000	-195,200	103,000	163,000	193,000	313,000	403,000	173,000	-27,000	865,800
資金残高累計	500,000	500,000	500,000	240,000	44,800	147,800	310,800	503,800	816,800	1,219,800	1,392,800	1,365,800	1,365,800
↑当初資金													

## 11-1、数値計画(法人)

損益	5月	6月	7月	8月	9月	10月	11月	12月	1月	2月	3月	4月	1年目合計
売上高1	800,000	800,000	900,000	900,000	900,000	1,000,000	1,000,000	1,200,000	1,200,000	1,200,000	1,500,000	1,500,000	12,900,000
売上高2													
その他収入													
収益計	800,000	800,000	900,000	900,000	900,000	1,000,000	1,000,000	1,200,000	1,200,000	1,200,000	1,500,000	1,500,000	12,900,000
仕入高1	320,000	320,000	360,000	360,000	360,000	400,000	400,000	480,000	480,000	480,000	600,000	600,000	5,160,000
仕入高2													
その他													
変動費計	320,000	320,000	360,000	360,000	360,000	400,000	400,000	480,000	480,000	480,000	600,000	600,000	5,160,000
限界利益	480,000	480,000	540,000	540,000	540,000	600,000	600,000	720,000	720,000	720,000	900,000	900,000	7,740,000
利益率	60.0%	60.0%	60.0%	60.0%	60.0%	60.0%	60.0%	60.0%	60.0%	60.0%	60.0%	60.0%	60.0%
役員報酬	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	2,400,000
給与賞金	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	1,200,000
福利厚生費	42,000	42,000	42,000	42,000	42,000	42,000	42,000	42,000	42,000	42,000	42,000	42,000	504,000
水道光熱費	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	600,000
通信費	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	84,000
地代家賃	90,000	90,000	90,000	90,000	90,000	90,000	90,000	90,000	90,000	90,000	90,000	90,000	1,080,000
消耗品費	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000	180,000
広告宣伝費	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	120,000
損害保険料	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	60,000
租税公課	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	24,000
支払利息	1,700	1,700	1,700	1,700	1,700	1,700	1,700	1,700	1,700	1,700	1,700	1,700	20,400
減価償却費	70,000	70,000	70,000	70,000	70,000	70,000	70,000	70,000	70,000	70,000	70,000	70,000	840,000
その他													
固定費計	592,700	592,700	592,700	592,700	592,700	592,700	592,700	592,700	592,700	592,700	592,700	592,700	7,112,400
利益	-112,700	-112,700	-52,700	-52,700	-52,700	7,300	7,300	127,300	127,300	127,300	307,300	307,300	627,600
収支													
現金入金	400,000	400,000	450,000	450,000	450,000	500,000	500,000	600,000	600,000	600,000	750,000	750,000	6,450,000
売掛金入金		400,000	400,000	450,000	450,000	450,000	500,000	500,000	600,000	600,000	600,000	750,000	5,700,000
借入金調達													
収入計	400,000	800,000	850,000	900,000	900,000	950,000	1,000,000	1,100,000	1,200,000	1,200,000	1,350,000	1,500,000	12,150,000
仕入支払い		320,000	320,000	360,000	360,000	360,000	400,000	400,000	480,000	480,000	480,000	600,000	4,560,000
役員報酬・給与支払い	300,000	300,000	300,000	300,000	300,000	300,000	300,000	300,000	300,000	300,000	300,000	300,000	3,600,000
地代家賃支払い	90,000	90,000	90,000	90,000	90,000	90,000	90,000	90,000	90,000	90,000	90,000	90,000	1,080,000
その他経費支払い	131,000	131,000	131,000	131,000	131,000	131,000	131,000	131,000	131,000	131,000	131,000	131,000	1,572,000
設備購入													
法人税等支払い												188,300	188,300
支払利息	1,700	1,700	1,700	1,700	1,700	1,700	1,700	1,700	1,700	1,700	1,700	1,700	20,400
借入金返済	17,000	17,000	17,000	17,000	17,000	17,000	17,000	17,000	17,000	17,000	17,000	17,000	204,000
支出計	539,700	859,700	859,700	899,700	899,700	899,700	939,700	939,700	1,019,700	1,019,700	1,019,700	1,328,000	11,224,700
資金残高	-139,700	-59,700	-9,700	300	300	50,300	60,300	160,300	180,300	180,300	330,300	172,000	925,300
資金残高累計	400,000	200,600	190,900	191,200	191,500	241,800	302,100	462,400	642,700	823,000	1,153,300	1,325,300	1,325,300
↑ 当初資金													